



HEALTHCARE EXPERIENCE 2021-2022

INTRODUCING MARCON CONSTRUCTION

Established in 1996, Marcon Construction is a progressive Construction Company with traditional values of service and professionalism. Marcon's aim has been to create a reputation for exceptional fast track service & quality in everything they deliver.

The Company has established a diverse Client base. Marcon have directly worked with NHS Healthcare Trusts for over 15 years. Marcon have also provided specialist services with some of the larger, national FM Contractors.

Our expertise also covers the works we provide in the nation's Historic buildings. From iconic properties through to multiple Care homes. We also focus our skills to support state and academy schools in education. Together with professional surveying practises, Marcon work with their partners to survey, support, update and increase the properties performance and facilities for each client. Marcon also support and service large commercial clients across the South East. We work with each client individually to develop their estate for the long-term catering for the life cycle for each building.

As a result, Marcon has grown into a fantastic dynamic team able to cater for all. Supporting the team is a fantastic and well-established core supply chain allowing the company to offer extremely fast track proposals with assured confidence and conviction. Marcon has developed an in-house wealth of general and specialist construction knowledge covering the medical, private, commercial, and industrial fields.

Marcon is well versed in traditional forms of building contract and also able to deliver values within design & build. We have added substantial knowledge in the commercial and industrial roofing sectors to our business. We can offer our client the full building envelope survey, appraisal, and solution, providing services from basic building maintenance through to major construction projects.

In addition to being NHBC Registered we are also Corporate Members of Construction Line, SAFE Contractor, CHAS, Altius and are TRADA registered Fire door & Fire stopping members. Based in Toddington, Bedfordshire and Coulsdon in South London, Marcon's coverage extends throughout the South East of England up to Birmingham and across to Bristol.

The expertise of the business is shared over several sectors:

- The Care sector both in public and private
- Historic buildings and restoration
- Education
- Professional surveying practises
- Commercial & industrial
- Residential and Leisure

OUR VALUES

EXPERTISE

An in depth understanding of the construction and roofing industry across a wide range of project types and sectors.

RESPONSIVENESS

Quickly and efficiently adapting to changing circumstances

COMMITMENT

We always go the extra mile to ensure we deliver for our clients.

PROFESSIONALISM

Always striving to provide the very best quality and services, within budget and on time.

COLLABORATION

Working together with our clients to achieve their goals and understand their requirements

INTEGRITY

We pride ourselves on being consistently honest, ethical and always genuine

MARCON BY NUMBERS

1

Experienced &
Dedicated Team

150+

Trusted & Reliable
Subcontractors

200+

Projects
Completed

5

Quantity
Surveyors

£75m+

Projects
Completed

10

Project
Managers

Offering Exceptional Services Since

1996

KEY PERSONNEL



MARTIN ROCKLEY LICG | ACIOB
Company CEO

Martin has over 39 years experience within the construction industry, originally starting his career as an indentured carpenter and joiner, before rising through Site Foreman, Site Agent, Estimator, Surveyor, Contracts Manager and finally Divisional Manager with three of the top 50 UK construction companies, before becoming a Construction Director for a specialist Design & Build Company. Martin Established Marcon Construction over 25 years ago and since then Marcon has worked for many clients across the healthcare, education, commercial and residential sectors. Martin has 15 years hospital and clinical construction experience.



BRYN MARSH MloR
Managing Director

With over 32 years experience in the construction industry, Bryn started his career as a draughtsman within a private Civil and Structural Engineering Practice, progressing to hold the position of Engineering Technician and was responsible for structural calculations and detailing for many projects From simple loft conversions to complete housing estate designs to prestigious residential block developments in central London. Bryn joined a national roofing contractor as contracts manager in 2001 and eventually held the position of MD.

In 2018 Bryn joined Marcon Construction as our General Manager and is responsible for the day to day running of the company working out of our Southern Office based in Coulsdon. He has experience in working on NHS Trust projects having played a key role.



MARCUS TAYLOR MCLOB
Project Director

Marcus has over 17 years experience within the construction industry, starting at a grassroots level advancing to project management whilst undertaking a degree in Construction Management at Anglia Ruskin University. With overall responsibility of all Construction projects, Marcus has a wealth of experience on refurbishment projects including high-end projects.

OUR SERVICES

JOINERY

We have built up a strong relationship with our clientele, continuing to provide bespoke joinery manufacturing and fit out contracts throughout the UK. Our team has worked on many great projects over the years, and we have delivered contracts of all sizes from smaller refurbishment to multimillion pound developments. As a company we strive to ensure that clients are delighted with their finished product.

ROOFING

At Marcon, we are specialists in delivering high quality roofing solutions for all our customers. We have built our reputation on the turn-key approach to each project. Working with each client, and in partnership with our supply chain partners, we can specify & deliver the very best solutions in both value and practise to exceed expectations. Working for our client base has developed our expertise in all sectors of the roofing industry, from local domestic contracts to large scale commercial and industrial work nationwide. We continually strive to improve our service to our customers, offering the latest advancements in material and product innovations.

PRINCIPLE CONTRACTING

Our Construction arm provides a multi-disciplined professional offering in the new build and Refurbishment sectors. We specialise in delivering new build and refurbishment projects for our clients in the Healthcare, Education, Commercial, Residential and Public Sectors.

We promote design, restoration, and a fast-track, construction service to a wealth of diverse and complex properties in the South East. Marcon have developed a wealth of specialised construction knowledge in the Healthcare, Education, Commercial and Industrial sectors. Our young, dynamic team have built a reputation for their ability to deliver fantastic solutions in extremely challenging environments. Marcon Construction's success has been built on our trusted brand, constant development of our team and the long-term relationships we invest in within our entire supply chain partners.

FIRE INSTALLATIONS & STOPPING

Fire doors and proprietary Fire stopping services to all existing buildings. Holding the Q-Mark certification with BM TRADA for both Fire Door Installations and Fire Stopping Installations, we can offer each client the complete assurance of every door and fire stop installed will provide the correct levels of protection and peace of mind. Working with the Building Owner and Surveyor, we can offer a complete assured service in this required sector.

FIT OUT & INTERIORS

At Marcon Construction, we have a dedicated fit out team with the relevant experience and expertise to deliver high-quality fit out projects. We have worked across a range of sectors, including; Office, Retail, Hospitality, and Leisure. We work hard to understand our clients and stakeholders requirements to ensure project goals are met and expectations are exceeded. We offer a range of services tailored to each project including; turnkey, CAT A and CAT B fit outs, refurbishment, and bespoke solutions including in-house design.

DESIGN

Marcon have developed an experienced design team who have proven ability to assist our clients to realise their project design. From initial discussion through to completion we are able to provide guidance and assistance to turn ideas into reality. Our expertise in the education, commercial, healthcare and public sectors allows our company to understand the various challenges which have to be approached and considered when creating the client's vision.



PREVIOUS PROJECTS

RADIOLOGY ALTERATIONS

Refurbish the area to create new bed bays, new clean utility and stores including controlled access.

AAU REFURBISHMENT

Complete refurbishment of the area to create new consulting rooms, WCs, En-Suites and storage.

NEW AMU WARD

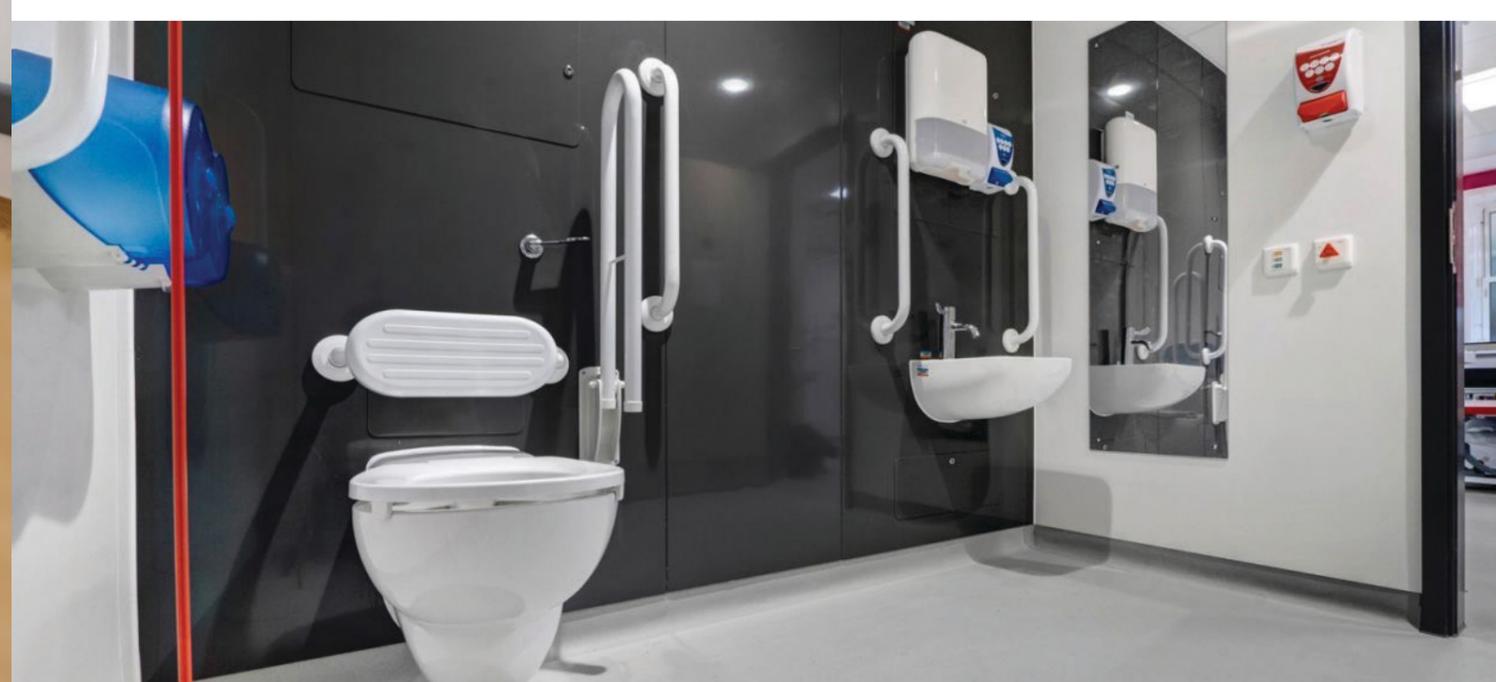
Refurbishment and creation of a new 32 trolley bay multi disciplinary AMU Ward. Extensive under ground drainage. Install new runs and structurally repair the slabs with the fast track 20-week project.

EXTENSION TO WARD & A&E WAITING

External reconfiguration of the Ambulance entrance incoming road to facilitate an extension to the existing ward and A&E waiting unit, whilst ensuring blue light bays are maintained.

SERVICES INSTALLATION FOR NEW 72 TROLLEY BAY MODULAR BUILD

New Hot & Cold-water mains, Medical Gas and 5nr 100mm diameter LV cables approximately 350M through the existing hospital undercroft to facilitate the new services required for the modular build contractor, together with fire stopping.





REFURBISHMENT TO UTC

Initial spec was to create 3 new treatment rooms in an existing Chemotherapy Treatment area, the scheme rapidly developed and required alterations to ventilation, new stud partitions to create side rooms, new clinical hand wash basins, WC's, isolation of existing medica gas services and installation of new touchdown base which was manufactured in Marcon's joinery shop.



AMBULATORY ASSESSMENT UNIT (AAU)

Project completed on time and on budget. The refurbishment was part of a redevelopment programme to improve emergency flow, by removing some of the pressure from the Hospitals A&E dept. Working closely with our supply chain and the Hospital, we were able to submit a scheme and fixed maximum price in time, in just 2 weeks. We were able to achieve the build programme of just 11 weeks, this included 15 days at the end for testing, commissioning, de-snagging and familiarisation.



REFURBISHMENT TO UROLOGY

Remove doctors on-call rooms and convert to new consulting rooms with ensuite areas. Create new waiting area with controlled entry and refurbish the corridor area.

CONSTRUCT NEW CARDIAC TRAINING ROOM

NEW GP CLINIC

New reception mezzanine level and create 3 new GP clinics and minor treatment room along with reception and waiting area.

ITU PATIENT DIGNITY

Create 2 new en-suite shower units within the ITU for patient dignity.

CELLULAR PATHOLOGY

Refurbishment of the entire Cellular Pathology department, fit new AC with filters, create new fume cupboard, laboratory rooms and WC.

EXTERNAL MAIN ROAD DRAINAGE

Close the road following the collapse of the main storm drain and divert traffic. Excavate to 5m deep, repair the drain, create new inspection chamber, and make good the road.

BLOOD SCIENCE REFURBISHMENT

Construction of 2 new cold rooms, laboratory benches, phlebotomy area and new reception.

EXTERNAL CONCRETE REPAIRS TO THE MAIN TOWER BLOCK.

Using rope access to make safe the external concrete facade where existing concrete had deteriorated and in danger of falling. The works were carried out allowing the continued use of the main entrance.



HEALTH & SAFETY

We work to a robust, independently-accredited management system to protect our employees, neighbours and general public. By supporting our people with the right training, equipment and supervision, we help to make sure that everybody will go home safe.

Our SHEQ team works very hard to ensure that all the bases are covered. They not only undertake what is expected as far as site safety method statements, risk assessments and general health and safety requirements are concerned.

We believe that we have not only a legal but also a moral and social responsibility to ensure that safety and welfare of all our employees and those we impact upon a daily basis.

We ensure that we not only meet our health and safety legislative duty and obligations but also convey our expectations to all staff, visitors and sub-contractors via a range of policies and procedures which include:



- AN ANNUAL ACTION PLAN WHICH FOCUSES ON IMPROVEMENT
- A DETAILED POLICY DOCUMENT SETTING OUT RESPONSIBILITIES
- A PROCEDURES DOCUMENT
- RIGOROUS EXTERNAL TRAINING
- INTERNALLY DELIVERED TRAINING & TOOLBOX TALKS
- BI-ANNUAL SEMINAR & TARGETED MEETINGS WITH SUPPLY CHAIN PARTNERS
- QUARTERLY Q&A SESSIONS WITH OUR SITE MANAGEMENT TEAM
- REGULAR INDEPENDENT INSPECTION REPORTING & CLEARING OF HEALTH & SAFETY MATTERS ON ALL OUR SITES
- THE USE OF 'CODES OF CONDUCT' & BULLETINS TO ESTABLISH EXPECTATIONS OF HEALTH & SAFETY MATTERS ON ALL OUR SITES
- SUPPORT & ATTENDANCE AT HEALTH & SAFETY EVENTS
- INCENTIVISATION OF ON-SITE HEALTH & SAFETY PERFORMANCE

COMMUNICATIONS & LOGISTICS

Marcon Construction has a great deal of experience in operating and managing projects within 'live' operational environments through our history of working within NHS hospitals and Local Authority properties. Within many areas of hospitals it is simply not possible to shut critical care departments or reception areas, and therefore we must be mindful of not only the staff & patients but also the large numbers of the general public visiting.

When working in a live clinical environment the site conditions and requirements can change at short notice. It is not possible for all items that arise during the construction phase to wait until the next project meeting for discussion and ultimately resolution. We would therefore maintain open lines of communication with the trust throughout, this will be both from our managerial and on-site teams. We have found in the past that this is the only credible way to deliver a project of this nature.

Marcon Construction have had the honour of working for the Buckinghamshire NHS Trust for over 15 years and have completed projects for the trust on their various sites. During our working relationship always delivered projects on time, and this has been achieved through regular communication with the trusts Estates Department to ensure that all parties are aware of our progress. This open communication is model that we would intend to utilise throughout the delivery of the Phases of works.

We will evaluate and produce a phased programmed approach, either by breaking the project down into smaller areas, considering completing some phases outside of normal working hours, specific use of alternative access equipment or a combination of these. It is important that communication starts before we set foot on site. Any necessary alterations can be discussed and implemented with the impact on the overall programme being assessed throughout.

This has recently been demonstrated with the completion of Phase 1 works to the A&E department of a large hospital which, despite significant design changes at the outset of the programme was still delivered on time. The client was kept abreast of the situation through the formal biweekly meetings and also through more informal ad-hoc meetings. These informal discussions would generally be followed up with an email to the wider design team to ensure that all parties have access to the same information.

As with all projects, the impact of any variations on the overall programme will be discussed and agreed prior to the works being undertaken together with any cost implications. Regular site meetings keep the team fully apprised on current and future site works.

In the first instance our experienced on-site managers will be in constant contact with the PM responsible for the project to raise any queries or to advise on progress. With this level of cooperation and communication it becomes increasingly simple to address and mitigate issues on site before they develop. This enables the teams to re-design or overcome the problem to reduce or hopefully negate any delays on site. This must be the ethos of a project in a live clinical environment.

We aim to self-snag our works during the construction phase to reduce the final number of snagging items to a minimum. To this aim, our construction managers will visit the site on a regular basis and will inspect the works completed both independently and in the presence of the Trust PM. Any items highlighted during these informal meetings can be immediately addressed and inspected again during the next visit. By maintaining this level of communication, the snagging list at project handover can be reduced having a positive on programme.

We Trust the above provide assurance of our relevant experience within the Health Sector and hope to be of service on future projects.

MARTIN ROCKLEY LICG | ACIOB
Company CEO





ICON architecture Practise has worked with Marcon on a number of schemes under traditional and D&B contracts. The management, leadership and overall approach that Marcon have of working closely and collaboratively with the team and client to delivering often challenging requirements on projects, is highly commendable. Highly experienced teams in acute healthcare environments with a positive attitude that has been a pleasure to work with on every project we worked together.



- TANIA KOSMA
Director



As a Principal Designer, NIFES Consulting Group has worked with Marcon Construction on a wide variety of projects across numerous NHS Trusts. Their attention to Safety is always of paramount importance and this proactive approach gives comfort to the Client and Design Team that both their own site and the wider client environment remains protected at all time. Despite the inevitable challenges a live environment will pose, Marcon's communication and positive approach to safety means that we are always confident that they will work in a conscientious and safe manner – with the clients operational needs and welfare being the key driver to their projects



- GARETH JONES
Managing Director



Healthcare work always presents challenges and I have constantly found that Marcon rise to those challenges. Their professional team ensure proactive communication throughout a project and provide excellent delivery to programme, budget and quality. Marcon's key personnel are both professional and knowledgeable and have certainly added value to projects, exceeding client expectations. As a design team leader I would definitely continue to use them.



- NEILL HOAD
Director



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